

Webinar on

Government Contracting, Understanding the Fundamentals

Learning Objectives

- Preparing Your Business for Federal Contracting*
- Marketing to Federal Government*
- Federal Contracting Terms, Contract Types, Contract Methods*
- Federal Acquisition Regulation System (FAR), Procurement*
- Current Contract Opportunity Solicitations*
- Contract Compliance & Administration*
- Business Opportunities, subcontracting opportunities & Resources*



This webinar introduces the fundamentals of government contracting in a format that is easy to understand and comprehend.

PRESENTED BY:

Ms. James achieved M.S., Urban Affairs and B.A, degrees from the University of Wisconsin, Milwaukee. During her federal government career with the U.S. Department of Housing (HUD), she streamlined the monitoring and enforcement procedures of the Federal Labor standards Division. This resulted in numerous workers receiving outstanding underpayment compensation.

On-Demand Webinar

Duration : 60 Minutes

Price: \$200

Webinar Description

This webinar introduces the fundamentals of government contracting in a format that is easy to understand and comprehend. Participants will be able to apply the information presented when bidding on federal contracts as well as ensuring compliance when administering/managing contracts. As a participant, you will learn how to get your business ready to meet the demanding needs of the federal government. The webinar will review the North American Industry Classification System (NAICS) and how to identify your business codes. Also, participants will be introduced to marketing tips in marketing your business to the federal government. In addition, participants will be able to identify key federal contracting terms that are encountered when searching for contract opportunities.

Participants will understand the types of contract opportunity solicitations using the current contract search tools. The tools will provide the participants with current and upcoming contract opportunities. The webinar will introduce participants to the Federal Acquisition Regulation (FAR) System which establishes procedures and policies for acquisition by all agencies. An overview of the basic FAR sections, provisions and clauses applicable to contracting will be examined.

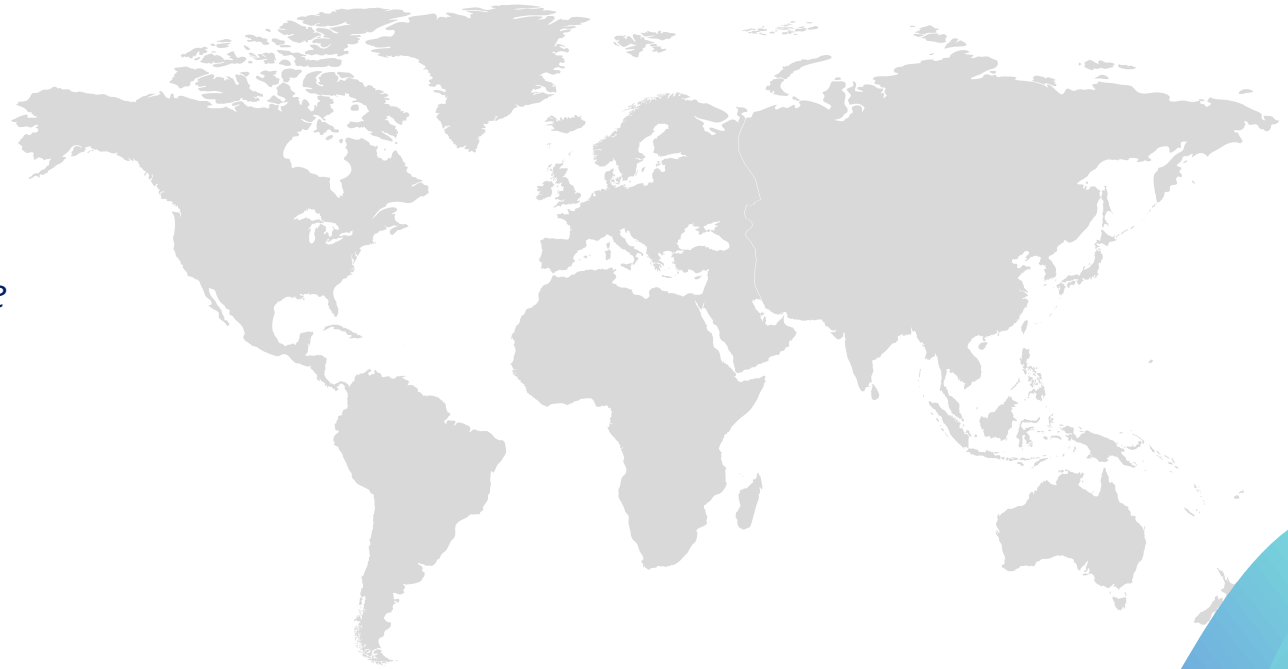


Contract compliance is vital to the success of contract administration. Participants will learn tips in maintaining contractor compliance after you win your contract. The webinar will identify subcontracting opportunities & tools to assist in the contract search process.



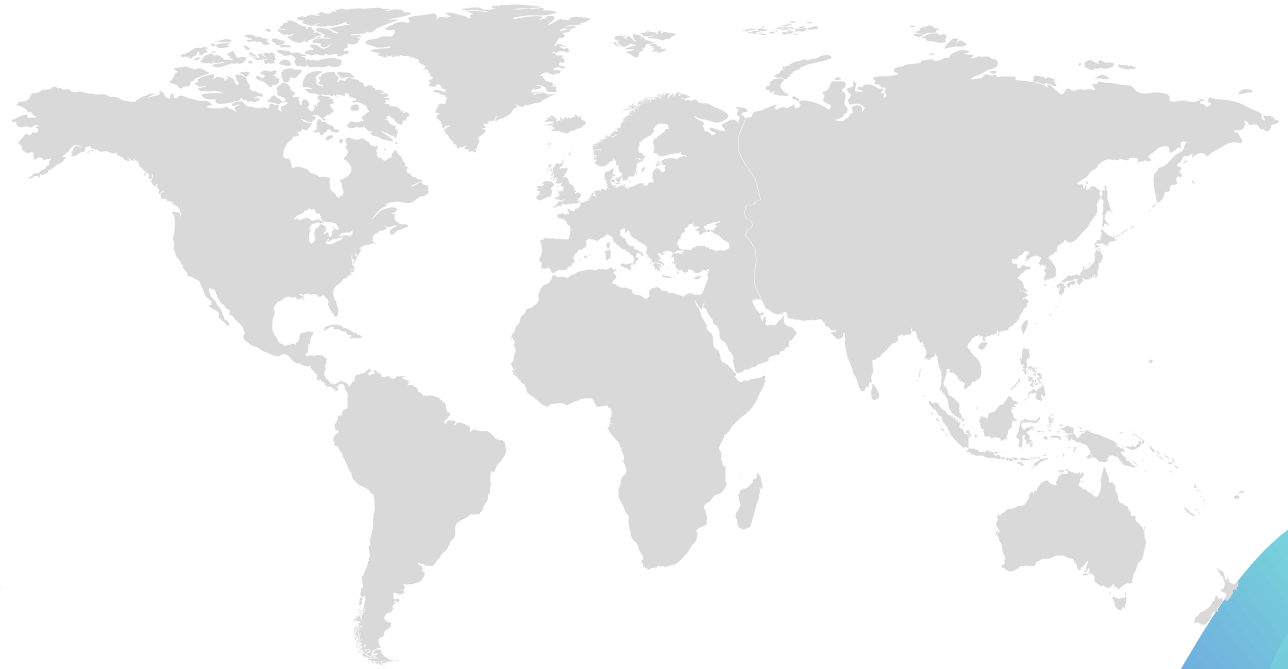
Who Should Attend ?

Professionals are new to government contracting, organizations & businesses seeking government contracts as prime or subcontractors, those working in procurement who would like to become familiar with updated contracting information, experienced professionals interested in refreshing their contracting & procurement knowledge.



Why Should Attend ?

The process of government contracting can be overwhelming when you are not familiar with how to prepare your business for contracting. It may appear more complicated when attempting to understand all the rules, regulations or policies which govern the process. The contracting process can become complicated for small businesses and contractors when considering bidding on government contracts. However, an understanding of the common federal contracting terms and the procurement process. For awarding contracts position contractors to compete for the top \$ DOLLARS.



To register please visit:

www.grceducators.com
support@grceducators.com
740 870 0321